



The Kaplan Group
Commercial Debt Collection Agency

Debt Collectors: the Good, the Bad, and the Ugly

Not all debt collectors are created equal. This is particularly true when comparing B2B collection agencies and the debt collectors that go after individuals who are late paying their credit card bills. Most of the bad guy debt collectors that you hear about are those who are calling individuals about past due bills. Fortunately, these guys have to abide by strict laws which prevent much of the harassing behavior we've all heard about.

B2B collection agencies are different animals entirely and frequently work hard to not only collect the money owed by one business to another, but also maintain the relationship so that business can return to normal once the account is current. If you've been hesitant to consider using a commercial collection agency because of the bad reputation of the collection industry in general, it is time to think again. A reputable B2B agency can get you paid, free up your own internal credit department to work on higher priority issues, and even act as a trusted advisor when dealing with problem customers.

As we now live and work in a global business environment and operate in another country, you may be interested in doing business in the US. Alternatively, you may have already commenced doing business with a US based business and have a problem with unpaid invoices.

In either case, The Kaplan Group is your ideal business partner to navigate the rules and legislative requirements when dealing with a US based business should you be concerned about getting paid.

[The Kaplan Group](#) has been helping businesses in the US get paid on delinquent invoices for twenty-five years. Join our ever growing list of satisfied customers and get your money!

For a no-obligation discussion, please contact The Kaplan Group at and let us see if we can assist you to do business more safely in the US at inquiry@kaplancollectionagency.com or 1-805-541-2639 - www.kaplancollectionagency.com